

1. The first step is to identify the problem. In this case, the problem is that the company is not meeting its sales targets.

2. The second step is to analyze the problem. This involves identifying the causes of the problem and determining the impact of the problem on the company.

3. The third step is to develop a solution. This involves identifying the actions that need to be taken to address the problem and determining the resources that will be required.

4. The fourth step is to implement the solution. This involves putting the solution into action and monitoring the progress of the implementation.

5. The fifth step is to evaluate the results. This involves comparing the actual results with the expected results and determining the effectiveness of the solution.

6. The sixth step is to make adjustments. This involves making any necessary changes to the solution to improve its effectiveness.

7. The seventh step is to document the process. This involves creating a record of the problem, the solution, and the results of the implementation.

8. The eighth step is to communicate the results. This involves sharing the results of the implementation with the relevant stakeholders.

9. The ninth step is to review the process. This involves evaluating the overall effectiveness of the problem-solving process and identifying areas for improvement.

10. The tenth step is to implement the improvements. This involves putting any identified improvements into action.

Mahesh H. Dwivedi

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INTERFERENCE SEARCHED			
Class	Subclass	Date	Examiner

SEARCH NOTES (INCLUDING SEARCH STRATEGY)		
	DATE	EXMR
East Search(East Search Notes Attached)	8/15/2006	MMJ
East Search(East Search Notes Attached)	8/16/2006	MMJ
East Search(East Search Notes Attached)	8/17/2006	MMJ
East Search(East Search Notes Attached) (Classification search 711/118 with keyword)	8/17/2006	MMJ
Google Search	8/15/2006	MMJ
Google Search	8/16/2006	MMJ